

## **VACATION READY #VAXEDANDWAXED**

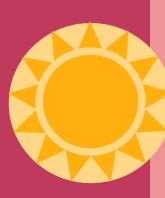
Last year COVID-19 rained on the parade of countless weekend getaways, family reunions and beach vacations, forcing travel lovers to postpone summer plans. With vaccination rates on the rise and new cases declining, the world is opening back up and people are ready to hit the road! Post-quarantine travel-related excitement is high as she heads back to salons and spas to restart beauty routines that were temporarily paused. How will she prep for upcoming travel, what will be in her makeup bag and what products does she need to get vacation ready?

## Oh, she's ready

- 53% have a planned
- vacation • **32%** are in active planning mode
- 67% will travel by car to that vacay
- Only **15%** aren't ready to plan their escape...yet

# The vacation she's planning

- 57% sun and sea vacay
- 40% visit a friend or family member
- **37%** great outdoors
- 26% adventure getaway



## Her pre-trip protocol

- 83% are bolstering wellness activities in preparation for a trip
- She will take her vitamins & supplements
  - 44% Vitamin C
  - 39% Vitamin D

  - 25% Vitamin B
  - 21% Zinc

# Her at-home vacay prep

Get ready brands, here's your opportunity to offer at-home solutions! What she's planning:

- 75% exfoliate
- **75%** deep moisturization of the skin
- 64% paint my toenails
- 62% intimate care hair removal (i.e. bikini line, underarms)
- 60% shape/pluck/wax/thread eyebrows



# Traveling light

- 62% will only pack favorites or multipurpose products to save space
- 46% will bring freebies and sample-sized beauty products • 34% fill their own travel
- sized containers • 31% take their
- entire makeup and skincare bag



# Her makeup bag must-haves

- Makeup: Mascara (82%), Color Cosmetics (76%), Facial Makeup (74%)
- **Skincare:** Facial Moisturizer (85%), Serums (53%)
- Personal Care: Sunscreen (82%), Lip Balm (78%), Body Lotion (76%), Hand Sanitizer (75%)
- Haircare: Shampoo/Conditioner (84%), Hot Tools (54%)

# Travel-Ready/Sample-Sized Kits are poised for growth

#### Types of travel-ready, sample-sized kits she wants • Beach Ready Body Care (sunscreen, aloe, ultra-

 Great Outdoors Take Along Kit (chapstick, SPF, blister blockers etc.): 81%

hydrating moisturizer etc.): 88%

- Get The Party Started Cosmetics (lip color,
- mascara, blush etc.): 80% • Health & Wellness Travel Must-Haves (hand
- leave in conditioner etc.): 73% Intimate Care Go-To's (hair removal products,

Sun & Sea Hair Care (chlorine removal shampoo,

sanitizer, cleansing wipes, vitamin C etc.): 79%

feminine hygiene etc.): 67%



92% want a fully customizable/pick your own product kit

# **BEAUTY KITS**

**TOP PICKS FOR TRAVEL-SIZED** 

#### • Lip Balm with SPF (80%) • Facial Sunscreen (80%)

**Beach Ready Body Care Kit** 

- After-sun lotion (77%)
- Aloe **(69%)**
- Ultra-hydrating lotion/cream (63%)

#### Sunscreen (86%) Deodorant (83%)

**Great Outdoors Take Along Kit** 

- Lip Balm with SPF (81%)
- Band-aids/blister pads (79%)
- Facial wipes (72%)

#### **Cosmetics Kit** • Lip gloss/lipstick (86%) • Mascara (85%)

**Get the Party Started** 

- Make up wipes (71%)
- Eye Shadow (67%)
- Blush (64%)

#### Body wash, Lip balm w/SPF (69% each)

**Fully Customized Travel Kit** 

- Facial sunscreen (68%) • SPF sunscreen for face or body
- (63%) Facial wipes, Mascara (61% each)

## 49% Ulta/Ulta.com

Where she'll buy her vacay mainstays

- **58%** Walmart
  - **54%** Amazon.com **51%** Target

Care Product Testing and specialized consumer research.

41% Sephora/Sephora.com

42% Drugstore

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